## MARKETING WITH OLYMPIC & PARALYMPIC ATHLETES

Non-Olympic/Paralympic Partner brands must abide by the **IOC Rule 40** and **IPC Athlete Image Policy** when including current Olympic/Paralympic athletes in their advertising campaigns.

Advanced permissions are required depending on the type of campaign and if it falls within the Games Enforcement Period.

#### **Games Enforcement Period**

Olympics: Jul 18 - Aug 13

Paralympics: Aug 20 - Sep 10

Upon prior approval, Non-Partner brands may engage Athletes in 2 types of advertising:





Athlete Recognition Marketing

Non-Games related marketing campaigns that launch at least <u>**90 days**</u> prior to Games Period

- April 18th for the Olympics
- May 20th for the Paralympics

Can occur during the Games Period

All marketing channels

Campaign cannot be associated with the Games and cannot escalate during the Games Period

No correlation of enhancing athletic performance for the Games

Should never include Olympic/Paralympic properties Well wishes and congratulatory messages from a brand to an athlete <u>outside of the Games</u> <u>Period</u>

Prohibited during the Games Period

Limited to social media

Message should remain generic and not Games-specific

No correlation of enhancing athletic performance for the Games

Should never include Olympic/Paralympic properties

Permissions request deadlines are: June 18th for the Olympics July 20th for the Paralympics Submit requests at least **15 days** prior to social post

Request permissions for multi-national campaigns at the following

Olympics: IOC Portal

Paralympics: IPC via partnerships@paralympics.org

#### Athletes may recognize non-partner brands and sponsors within the following guidelines:

May only acknowledge Non-Partner brands <u>once</u> during the Games Period

Avoid product endorsement or correlation to enhanced athletic performance

Never include Olympic/Paralympic properties

\*Visit the <u>IOC</u> and <u>IPC</u> websites for more details about Rule 40 and the Athlete Image Policy

### ADDITIONAL RESOURCES RULE 40 & THE ATHLETE IMAGE POLICY

#### **Entity Definitions**

**International Olympic Committee** (IOC): The global organization that governs all things Olympic. Oversees all NOCs (see below).

International Paralympic Committee (IPC): The global organization that governs all things Paralympic. Oversees all NPCs (see below).

**NOC/NPC:** National Olympic or Paralympic Committee. Overseer of all Olympic and/or Paralympic sports in a nation. The U.S. Olympic and Paralympic Committee (<u>USOPC</u>), for example, is the United States' NOC *and* NPC.

**Olympic and Paralympic Partners:** Official Sponsors of the <u>IOC</u> and <u>IPC</u>. Those entities whose advertising rights are protected under Rule 40 and the Athlete Image Policy.

#### Quicklinks

**IOC Permissions System:** Portal for Olympics permissions requests

Send IPC Permissions Requests to: <a href="mailto:partnerships@paralympic.org">paralympic.org</a>

**USOPC Permissions System:** Portal for U.S. Olympic *and* Paralympic permissions requests

**USOPC Personal Sponsor Commitment Agreement:** USOPC required agreement from Personal Athlete Sponsors for national campaigns

**Paris 2024 Illustrative Guidance**: Advertising examples for non-Olympic/ Paralympic Partners

# PATHWAY TO OLYMPIC ATHLETE MARKETING DURING PARIS 2024



40.3

Rule

Key Principles of

under the IOC's

allowed

**Non-Olympic Partner Marketing** 

Rule 40 Games Enforcement Period: July 18 - August 13

Apply for permission from <u>USOPC</u> or relevant NOC at least 15 days prior to start of campaign

Apply for permission from <u>IOC</u> at least 15 days prior to start of campaign

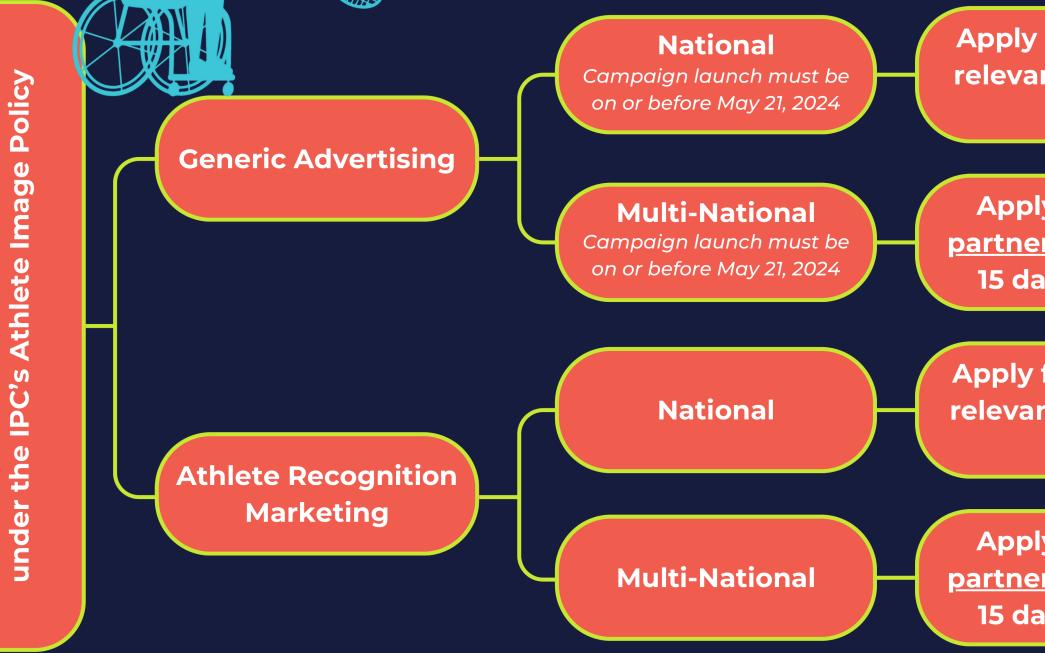
Apply for permission from <u>USOPC</u> or relevant NOC at least 15 days prior to start of campaign

Apply for permission from <u>IOC</u> at least 15 days prior to start of campaign





# PATHWAY TO PARALYMPIC ATHLETE MARKETING DURING PARIS 2024



Non-Paralympic Partner Marketing allowed

Athlete Image Policy Games Enforcement Period: August 20 - September 10

Apply for permission from <u>USOPC</u> or relevant NOC at least 15 days prior to start of campaign

Apply for permission from IPC via <u>partnerships@paralympic.org</u> at least 15 days prior to start of campaign

Apply for permission from <u>USOPC</u> or relevant NOC at least 15 days prior to start of campaign

Apply for permission from IPC via <u>partnerships@paralympic.org</u> at least 15 days prior to start of campaign Athlete Image Policy <sup>D</sup>ermissions Deadline: **July 20, 2024** 

